# UNION GOSPEL MISSION FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2019 AND 2018



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#### **Independent Auditors' Report**

To the Board of Directors **Union Gospel Mission** Sacramento, California

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Union Gospel Mission (a California non-profit organization), which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities and net assets, functional expenses, and cash flows for the years then ended and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors

Union Gospel Mission
Independent Auditor's Report

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Union Gospel Mission as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Roseville, California February 17, 2020

# Union Gospel Mission Statements of Financial Position June 30, 2019 and 2018

|   |          | 2019   | 2018 |  |  |
|---|----------|--|------|--|--|
| ASSETS  |          |  |      |  |  |
| CURRENT ASSETS  Cash and Cash Equivalents Investments Prepaid Expenses Inventory - Food Supplies Current Portion of Note Receivable | \$       | 909,530<br>1,312,759<br>25,481<br>86,226<br>50,000 | \$   | 1,354,605<br>778,918<br>25,472<br>26,586<br>50,000 |  |
| Total Current Assets  |          | 2,383,996  |      | 2,235,581  |  |
| PROPERTY AND EQUIPMENT, NET   |          | 2,150,076  |      | 2,178,917  |  |
| NOTE RECEIVABLE, NET OF CURRENT PORTION   |          | 324,894  |      | 350,000  |  |
| Total Assets  | \$       | 4,858,966  | \$   | 4,764,498  |  |
| LIABILITIES AND NET ASSETS  |          |  |      |  |  |
| CURRENT LIABILITIES Accounts Payable Accrued Wages and Vacation Payable   | \$       | 34,219<br>81,342                                   | \$   | 83,949<br>73,922                                   |  |
| Total Liabilities   |          | 115,561  |      | 157,871  |  |
| NET ASSETS Without Donor Restrictions With Donor Restrictions   |          | 4,590,678<br>152,727                               |      | 4,439,375<br>167,252                               |  |
| Total Net Assets  |          | 4,743,405  | Ф    | 4,606,627  |  |
| Total Liabilities and Net Assets  | <u> </u> | 4,858,966  | \$   | 4,764,498  |  |

# Union Gospel Mission Statements of Activities and Net Assets Years Ended June 30, 2019 and 2018

|   |    | 2019      |    | 2018      |
|---|----|-----------|----|-----------|
| REVENUE   |    |           |    |           |
| Individuals   | \$ | 2,687,956 | \$ | 2,641,526 |
| Donations - Goods                                       | *  | 1,570,239 | *  | 1,267,620 |
| Other Income  |    | 8,527     |    | 12,299    |
| Net Assets Released from Restriction                    |    | 19,932    |    | 3,906     |
| Total Revenue   |    | 4,286,654 |    | 3,925,351 |
| EXPENSES  |    |           |    |           |
| Program Services:                                       |    |           |    |           |
| Rehabilitation  |    | 463,124   |    | 431,954   |
| Eagles Nest   |    | -         |    | 110,347   |
| Food and Care   |    | 2,197,030 |    | 1,834,752 |
| Outreach  |    | 60,277    |    | 58,315    |
| Grace Haven   |    | 18,661    |    | 12,924    |
| Women's Center  |    | 130,073   |    | 141,128   |
| Supporting Services:                                    |    |           |    |           |
| Management and General                                  |    | 453,310   |    | 447,914   |
| Golf Tournament   |    | 22,160    |    | 31,880    |
| Fundraising   |    | 819,558   |    | 849,196   |
| Total Expenses  |    | 4,164,193 |    | 3,918,410 |
| Other Income (Expense):                                 |    |           |    |           |
| Interest, Dividend and Investment Gain, Net of Expenses |    | 29,406    |    | 66,811    |
| Gain (loss) on Disposal of Fixed Assets                 |    | (564)     |    | 431,881   |
| Total Other Income, Net                                 |    | 28,842    |    | 498,692   |

# Union Gospel Mission Statements of Activities and Net Assets, continued Years Ended June 30, 2019 and 2018

|  | 2019 |                   |    | 2018               |  |
|--|------|-------------------|----|--------------------|--|
| Increase in Net Assets Without Donor Restrictions  | \$   | 151,303           | \$ | 505,633            |  |
| Net Assets Without Donor Restrictions, Beginning of Year   |      | 4,439,375         |    | 3,933,742          |  |
| NET ASSETS WITHOUT DONOR RESTRICTIONS, END OF YEAR   | \$   | 4,590,678         | \$ | 4,439,375          |  |
| Changes in Net Assets With Donor Restrictions: Revenue: Donations Net Assets Released from Restriction | \$   | 5,407<br>(19,932) | \$ | 169,382<br>(3,906) |  |
| Increase (Decrease) in Net Assets With Donor Restrictions  |      | (14,525)          |    | 165,476            |  |
| Net Assets With Donor Restrictions, Beginning of Year  |      | 167,252           |    | 1,776              |  |
| NET ASSETS WITH DONOR RESTRICTIONS, END OF YEAR  | \$   | 152,727           | \$ | 167,252            |  |
| Net Assets - Beginning of Year   | \$   | 4,606,627         | \$ | 3,935,518          |  |
| Increase in Net Assets   |      | 136,778           |    | 671,109            |  |
| NET ASSETS - END OF YEAR   | \$   | 4,743,405         | \$ | 4,606,627          |  |

# Union Gospel Mission Statement of Functional Expenses Year Ended June 30, 2019

|                            |                |        |              | Program Se | rvices    |            |              | Supporting Services |            |            |              |              |
|----------------------------|----------------|--------|--------------|------------|-----------|------------|--------------|---------------------|------------|------------|--------------|--------------|
|                            |                |        |              |            |           |            | Total        | Management          |            |            | Total        |              |
|                            |                | Eagles | Food         |            | Grace     | Women's    | Program      | and                 | Golf       | Fund-      | Supporting   |              |
|                            | Rehabilitation | Nest   | and Care     | Outreach   | Haven     | Center     | Services     | General             | Tournament | raising    | Services     | Total        |
| Compensation and           |                |        |              |            |           |            |              |                     |            |            |              |              |
| related expenses:          |                | _      |              |            | _         |            |              |                     | _          |            |              |              |
| Compensation               | \$ 239,787     | \$ -   | \$ 300,145   | \$ 26,759  | \$ -      | Ψ 01,000   | \$ 618,647   | \$ 261,749          | \$ -       | \$ 127,767 |              | \$ 1,008,163 |
| Employee benefits          | 86,745         | -      | 95,672       | 8,393      | -         | 14,684     | 205,494      | 56,803              | -          | 37,135     | 93,938       | 299,432      |
| Payroll taxes              | 11,988         | -      | 19,840       | 1,157      | -         | 3,321      | 36,306       | 15,267              | -          | 8,880      | 24,147       | 60,453       |
| Total compensation and     |                |        |              |            |           |            |              |                     |            |            |              |              |
| related expenses           | 338,520        | -      | 415,657      | 36,309     | -         | 69,961     | 860,447      | 333,819             | -          | 173,782    | 507,601      | 1,368,048    |
| Automotive                 | 3,462          | -      | 11,191       | 2,294      | -         | 23         | 16,970       | 2,752               | -          | -          | 2,752        | 19,722       |
| Benevolence fund           | 1,286          | -      | 396          | -          | -         | -          | 1,682        | -                   | -          | -          | -            | 1,682        |
| Depreciation               | 31,628         | -      | 21,944       | -          | 4,680     | 24,794     | 83,046       | 19,739              | -          | 14,209     | 33,948       | 116,994      |
| Donated goods and services | -              | -      | 1,496,663    | -          | -         | -          | 1,496,663    | -                   | -          | -          | -            | 1,496,663    |
| Education and training     | 2,931          | -      | 130          | -          | -         | 325        | 3,386        | 1,900               | -          | 130        | 2,030        | 5,416        |
| Food expenses              | 452            | -      | 18,104       | -          | -         | 452        | 19,008       | 452                 | 116        | 375        | 943          | 19,951       |
| Insurance                  | 22,864         | -      | 45,420       | 1,960      | 3,535     | 7,501      | 81,280       | 11,316              | -          | 7,002      | 18,318       | 99,598       |
| Miscellaneous              | 2,173          | -      | 26,722       | 49         | -         | 228        | 29,172       | 4,572               | -          | 12,986     | 17,558       | 46,730       |
| Office Expenses            | 2,523          | -      | 3,212        | 1,146      | -         | 1,125      | 8,006        | -                   | -          | -          | -            | 8,006        |
| Program expenses           | 4,519          | -      | -            | 4,968      | -         | 450        | 9,937        | -                   | -          | -          | -            | 9,937        |
| Professional fees          | -              | -      | -            | -          | -         | -          | -            | 44,900              | -          | -          | 44,900       | 44,900       |
| Promotion and fundraising  | -              | -      | -            | 8,973      | -         | -          | 8,973        | -                   | 21,307     | 537,270    | 558,577      | 567,550      |
| Postage                    | -              | -      | -            | -          | -         | -          | -            | -                   | 325        | 27,886     | 28,211       | 28,211       |
| Repairs and maintenance    | 10,487         | -      | 64,479       | -          | 3,978     | 5,182      | 84,126       | 3,676               | -          | 11,059     | 14,735       | 98,861       |
| Subsistence allowance      | 12,375         | -      | -            | -          | -         | -          | 12,375       | -                   | -          | -          | -            | 12,375       |
| Supplies:                  |                | -      |              |            |           |            |              |                     |            | -          |              |              |
| Cleaning                   | 78             | -      | 19,965       | -          | -         | 45         | 20,088       | 61                  | -          | 13         | 74           | 20,162       |
| In-house                   | 3,000          | -      | 16,391       | 4,578      | -         | 4,028      | 27,997       | 3,356               | -          | 8,647      | 12,003       | 40,000       |
| Office                     | -              | -      | -            | -          | -         | -          | -            | 10,999              | 412        | 12,142     | 23,553       | 23,553       |
| Taxes and licenses         | 3,151          | -      | 2,733        | -          | 389       | 829        | 7,102        | 832                 | -          | 453        | 1,285        | 8,387        |
| Telephone                  | 8,451          | -      | 4,970        | -          | -         | 3,215      | 16,636       | 6,782               | -          | 5,864      | 12,646       | 29,282       |
| Utilities                  | 15,224         | -      | 49,053       | -          | 6,079     | 11,915     | 82,271       | 8,154               | -          | 7,740      | 15,894       | 98,165       |
| Total expenses             | \$ 463,124     | \$ -   | \$ 2,197,030 | \$ 60,277  | \$ 18,661 | \$ 130,073 | \$ 2,869,165 | \$ 453,310          | \$ 22,160  | \$ 819,558 | \$ 1,295,028 | \$ 4,164,193 |

See accompanying notes to the financial statements.

# Union Gospel Mission Statement of Functional Expenses Year Ended June 30, 2018

|                           |                |                |                  | Program Serv | vices          |                   |                              | Supporting Services          |                    |                  |                                 |              |  |  |
|---------------------------|----------------|----------------|------------------|--------------|----------------|-------------------|------------------------------|------------------------------|--------------------|------------------|---------------------------------|--------------|--|--|
|                           | Rehabilitation | Eagles<br>Nest | Food<br>and Care | Outreach     | Grace<br>Haven | Women's<br>Center | Total<br>Program<br>Services | Management<br>and<br>General | Golf<br>Tournament | Fund-<br>raising | Total<br>Supporting<br>Services | Total        |  |  |
| Compensation and          |                |                |                  |              |                |                   |                              |                              |                    |                  |                                 |              |  |  |
| related expenses:         |                |                |                  |              |                |                   |                              |                              |                    |                  |                                 |              |  |  |
| Compensation              | \$ 217,666     | \$ 32,651      | \$ 259,783       | \$ 28,221    | \$ -           | \$ 56,710         | \$ 595,031                   | \$ 231,542                   | \$ -               | \$ 120,686       | \$ 352,228                      | \$ 947,259   |  |  |
| Employee benefits         | 85,128         | 13,869         | 79,047           | 8,738        | -              | 16,528            | 203,310                      | 61,105                       | -                  | 37,711           | 98,816                          | 302,126      |  |  |
| Payroll taxes             | 10,178         | 2,290          | 14,967           | 1,685        | -              | 2,867             | 31,987                       | 14,940                       | -                  | 9,613            | 24,553                          | 56,540       |  |  |
| Total compensation and    |                |                |                  |              |                |                   |                              |                              |                    |                  |                                 |              |  |  |
| related expenses          | 312,972        | 48,810         | 353,797          | 38,644       | -              | 76,105            | 830,328                      | 307,587                      | -                  | 168,010          | 475,597                         | 1,305,925    |  |  |
| Automotive                | 2,076          | 3,397          | 11,293           | 3,024        | -              | 46                | 19,836                       | 3,024                        | -                  | -                | 3,024                           | 22,860       |  |  |
| Benevolence fund          | 500            | -              | 2,383            | -            | -              | 20                | 2,903                        | -                            | -                  | -                | -                               | 2,903        |  |  |
| Depreciation              | 17,304         | -              | 18,196           | -            | 2,318          | 27,903            | 65,721                       | 40,153                       | -                  | 7,764            | 47,917                          | 113,638      |  |  |
| Donated goods             | -              | -              | 1,257,801        | -            | -              | -                 | 1,257,801                    | -                            | -                  | -                | -                               | 1,257,801    |  |  |
| Education and training    | 1,336          | -              | -                | -            | -              | -                 | 1,336                        | -                            | -                  | -                | -                               | 1,336        |  |  |
| Food expenses             | 551            | 1,654          | 20,682           | -            | -              | 235               | 23,122                       | 517                          | 343                | 206              | 1,066                           | 24,188       |  |  |
| Insurance                 | 18,133         | 15,944         | 25,194           | 1,179        | 2,520          | 6,513             | 69,483                       | 7,572                        | -                  | 3,265            | 10,837                          | 80,320       |  |  |
| Miscellaneous             | 2,819          | 1,313          | 21,597           | 119          | 12             | 126               | 25,986                       | 3,806                        | 81                 | 12,860           | 16,747                          | 42,733       |  |  |
| Professional fees         | 8,116          | 285            | 292              | 7,524        | -              | -                 | 16,217                       | 46,228                       | -                  | -                | 46,228                          | 62,445       |  |  |
| Promotion and fundraising | -              | -              | -                | 5,642        | -              | -                 | 5,642                        | -                            | 30,886             | 584,694          | 615,580                         | 621,222      |  |  |
| Postage                   | -              | -              | 7                | -            | -              | -                 | 7                            | -                            | 324                | 24,440           | 24,764                          | 24,771       |  |  |
| Repairs and maintenance   | 17,423         | 11,618         | 40,962           | -            | 2,038          | 17,218            | 89,259                       | 15,510                       | 95                 | 22,198           | 37,803                          | 127,062      |  |  |
| Subsistence allowance     | 15,150         | -              | -                | -            | -              | -                 | 15,150                       | -                            | -                  | -                | -                               | 15,150       |  |  |
| Supplies:                 |                |                |                  |              |                |                   |                              |                              |                    |                  |                                 |              |  |  |
| Cleaning                  | 279            | 1,110          | 19,864           | -            | -              | 17                | 21,270                       | 69                           | 27                 | -                | 96                              | 21,366       |  |  |
| In-house                  | 5,614          | 7,202          | 15,682           | 1,503        | -              | 3,675             | 33,676                       | 2,122                        | -                  | 9,322            | 11,444                          | 45,120       |  |  |
| Office                    | 689            | 73             | 1,070            | 506          | -              | 557               | 2,895                        | 3,715                        | 124                | 4,612            | 8,451                           | 11,346       |  |  |
| Taxes and licenses        | 3,416          | 2,850          | 3,134            | -            | 313            | 2,216             | 11,929                       | 795                          | -                  | 564              | 1,359                           | 13,288       |  |  |
| Telephone                 | 7,000          | 1,888          | 4,768            | 174          | -              | 2,220             | 16,050                       | 6,719                        | -                  | 5,508            | 12,227                          | 28,277       |  |  |
| Utilities                 | 18,576         | 14,203         | 38,030           | -            | 5,723          | 4,277             | 80,809                       | 10,097                       | -                  | 5,753            | 15,850                          | 96,659       |  |  |
| Total expenses            | \$ 431,954     | \$ 110,347     | \$ 1,834,752     | \$ 58,315    | \$ 12,924      | \$ 141,128        | \$ 2,589,420                 | \$ 447,914                   | \$ 31,880          | \$ 849,196       | \$ 1,328,990                    | \$ 3,918,410 |  |  |

# Union Gospel Mission Statements of Cash Flows Years Ended June 30, 2019 and 2018

|  | 2019             | 2018      |
|--|------------------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES                 |                  |           |
| Change in Net Assets                                 | \$<br>136,778 \$ | 671,109   |
| Adjustments to Reconcile Change in Net Assets        |                  |           |
| to Net Cash Provided by Operating Activities:        |                  |           |
| Depreciation   | 116,994          | 113,638   |
| Loss (Gain) on Disposal of Fixed Assets              | 564              | (431,881) |
| Donated Property and Equipment                       | (11,430)         | (9,189)   |
| Realized and Unrealized, Net Gain                    |                  |           |
| on Investments                                       | (17,539)         | (53,446)  |
| Changes in Operating Assets and Liabilities:         |                  |           |
| Note Receivable                                      | 25,106           | 860       |
| Prepaid Expenses and Deposits                        | (9)              | (4,838)   |
| Inventory - Food Supplies                            | (59,640)         | 1,710     |
| Accounts Payable                                     | (49,730)         | 51,508    |
| Accrued Wages and Vacation Payable                   | 7,420            | 24,170    |
| Net Cash Provided by Operating Activities            | <br>148,514      | 363,641   |
| CASH FLOWS FROM INVESTING ACTIVITIES                 |                  |           |
| Cash Paid for Property and Equipment                 | (77,287)         | (12,208)  |
| Proceeds from Disposal of Assets                     | -                | 346,533   |
| Purchase of Investments                              | <br>(516,302)    | (22,481)  |
| Net Cash Provided (Used) by Investing Activities     | (593,589)        | 311,844   |
|  |                  |           |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | (445,075)        | 675,485   |
| Cash and Cash Equivalents - Beginning of Year        | 1,354,605        | 679,120   |
| CASH AND CASH EQUIVALENTS - END OF YEAR              | \$<br>909,530 \$ | 1,354,605 |

### Union Gospel Mission Statements of Cash Flows, continued Years Ended June 30, 2019 and 2018

### **Schedule of Noncash Investing and Financing Activities**

| Acquisition of Property and Equipment Less Amount Donated                       | \$  | 88,717 \$<br>11,430 | 21,397<br>9,189    |
|---|-----|---------------------|--------------------|
| Cash Paid for Property and Equipment  | \$  | 77,287 \$           | 12,208             |
| Total Proceeds from Sale of Assets Less Amount Financed through Note Receivable | \$  | - \$<br>-           | 746,533<br>400,000 |
| Cash Received for Sale of Property and Equipment                                | _\$ | - \$                | 346,533            |

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The following items comprise the significant accounting policies of Union Gospel Mission (the Mission). These policies reflect industry practices and conform to accounting principles generally accepted in the United States of America.

#### **Mission's Activities:**

The Mission is a voluntary Christian organization that provides religious and social services to the needy residents of Sacramento, California and surrounding communities. The Mission is supported primarily through donor contributions. The Mission provides food, clothing, shelter and counseling services.

#### **Use of Estimates:**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### **Financial Statement Classification:**

The Mission follows the recommendations of the Financial Accounting Standards Board (FASB). The FASB establishes standards for financial reporting by nonprofit organizations and requires that resources be classified for accounting and reporting purposes into two net asset categories according to externally imposed restrictions. A description of the two net asset categories are as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions.

Net Assets With Donor Restrictions – Net assets subject to donor imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Expenses are reported as decreases in net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on net assets (i.e., the donor-stipulated purposes has been fulfilled or the stipulated time period has elapsed), except for those restrictions met in the same year as received, are reported as revenues in net assets without donor restrictions.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Cash and Cash Equivalents:**

The Mission considers all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents.

#### Investments:

The Mission records all investments at market value. Realized and unrealized gains and losses are recognized as increases or decreases in net assets without donor restrictions.

#### Inventory:

Inventory consists of food products, paper goods and cleaning supplies. Purchased products have been valued at cost and donated products have been valued at their wholesale value.

#### **Property and Equipment:**

Property and equipment, carried at cost and estimated fair market value at time of donation if donated, is depreciated over the estimated useful life of the related asset. The Mission capitalizes purchases over \$100 which have a useful life of more than one year. Costs of repairs and maintenance are charged to expense. Upon retirement or disposal of property and equipment, the costs and related depreciation are removed from the accounts, and gains or losses, if any, are reflected in the earnings for financial and income tax reporting purposes. Depreciation is computed substantially using the straight-line method for financial statement and income tax reporting purposes. The estimated useful lives used for calculating depreciation for property and equipment are as follows:

|                            | Life           |
|----------------------------|----------------|
|                            |                |
| Buildings and improvements | 10 to 39 years |
| Furniture and fixtures     | 7 years        |
| Vehicles                   | 5 years        |
| Equipment                  | 5 to 7 years   |

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Impairment of Long-Lived Assets:**

The Mission reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of such assets may not be recoverable. Recoverability of these assets is determined by comparing the forecasted undiscounted net cash flows of the operation to which the assets relate to the carrying amount. If the operation is determined to be unable to recover the carrying amount of its assets, then assets are written down first, followed by other long-lived assets of the operation to fair value. Fair value is determined based on discounted cash flows or appraised values, depending on the nature of the assets. There were no impairment losses recognized for long-lived assets as of June 30, 2019 and 2018.

#### Revenue:

The Mission solicits pledges and promises to give. Contributions are recognized when received or unconditionally promised by donors. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions are met in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restriction. When a restriction is met, net assets with donor restrictions are reclassified to net assets without donor restrictions.

#### **Contributed Services and Materials:**

Volunteers, businesses and others contribute substantial amounts of materials and services toward the fulfillment of projects initiated by the Mission. Services donated by individuals possessing specialized skills where those services would typically be purchased are recorded at the rate at which those services would be purchased. Contributed materials consist mainly of food and clothing used in the Mission's Food and Care program. These items are valued at their estimated fair value.

Many volunteers also provide services throughout the year that are not recognized as contributions in the financial statements because the recognition criteria have not been met. It is impracticable to determine the fair market value of all donated services by the volunteers of the Mission beyond those required to be recognized as income.

#### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Expense Reporting:**

The costs of providing for various programs and other activities have been reported on a functional basis in the statement of activities and net assets. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among various programs and supporting services based on estimates made by management. Allocation methods are based on program revenue and/or personnel time.

#### **Income Taxes:**

The Internal Revenue Service has determined that Union Gospel Mission is exempt from Federal Income Tax under Section 501(c)(3) of the Internal Revenue Code. The Mission qualifies for the charitable contribution deduction and has been classified as an organization other than a private foundation under the Internal Revenue Code. The Mission is also exempt from state franchise and income taxes under the California Revenue and Taxation Code.

Accounting guidance issued by the Financial Accounting Standards Board (FASB) prescribes a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. For those benefits to be recognized, a tax position must be more likely than not to be sustained upon examination by taxing authorities. The Mission did not have unrecognized tax benefits as of June 30, 2019 and 2018 and does not expect this to change significantly over the next twelve months.

#### **Concentrations:**

#### Credit Risk:

The Mission maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Mission has not experienced any losses in such accounts. Management believes the Mission is not exposed to any significant credit risk on cash and cash equivalents.

#### Change in Accounting Principle

On August 18, 2016, FASB issued Accounting Standards Update (ASU) 2016-14, Not-for-Profit Entities (Topic 958) – Presentation of Financial Statements of Not-for-Profit Entities. The update addresses the complexity and understandability of net asset classification, deficiencies in information about liquidity and availability of resources, and the lack of consistency in the type of information provided about expenses and investment return. We have implemented ASU 2016-14 and have adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented.

#### **Subsequent Events:**

The Mission has evaluated subsequent events through February 17, 2020, the date on which the financial statements were available to be issued.

#### NOTE 2: LIQUIDITY AND AVAILABILITY

The Mission strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures. Financial assets in excess of daily cash requirements are invested in certificates of deposit, money market funds and other short-term investments.

The following table reflects the Mission's financial assets as of June 30, 2019 and 2018, reduced by amounts that are not available to meet general expenditures within one year of the statement of financial position date because of contractual restrictions. Amounts not available to meet general expenditures within one year may also include net assets with donor restrictions. There were net assets with donor restrictions in the amount of \$152,727 and \$167,252 at June 30, 2019 and 2018, respectively.

|  | 2019         | 2018         |
|--|--------------|--------------|
| Financial Assets at Year End:  |              |              |
| Cash and Cash Equivalents  | \$ 909,530   | \$ 1,354,605 |
| Investments  | 1,312,759    | 778,918      |
| Total Financial Assets   | 2,222,289    | 2,133,523    |
| Less: Amounts not Available to be used Within One Year Financial Assets Not Available to be Used in One Year | 152,727      | 167,252      |
| Financial Assets Available To Meet Cash Need For<br>General Expenditures within One Year                     | \$ 2,069,562 | \$ 1,966,271 |

#### NOTE 3: INVESTMENTS:

The Mission has investment accounts with a national brokerage firm. The accounts consist of money market and mutual funds. The balances in these accounts are as follows as of June 30:

|                        | 2019               |                                |                                  |                          |  |  |  |
|------------------------|--------------------|--------------------------------|----------------------------------|--------------------------|--|--|--|
|                        |                    | Gross                          | Gross                            |                          |  |  |  |
|                        |                    | Unrealized                     | Unrealized                       |                          |  |  |  |
|                        | Cost               | Gain                           | Loss                             | Fair Value               |  |  |  |
| Stocks                 | \$ 892,794         | \$ 20,641                      | \$ (9,118)                       | \$ 904,317               |  |  |  |
| Mutual Funds           | 373,460            | 29,857                         | (10,085)                         | 393,232                  |  |  |  |
| Other                  | 15,210             |                                |                                  | 15,210                   |  |  |  |
| Total                  | \$ 1,281,464       | \$ 50,498                      | \$ (19,203)                      | \$ 1,312,759             |  |  |  |
|                        |                    |                                |                                  |                          |  |  |  |
|                        |                    |                                |                                  |                          |  |  |  |
|                        |                    |                                |                                  |                          |  |  |  |
|                        |                    | 20                             | 18                               |                          |  |  |  |
|                        |                    | 20<br>Gross                    | Gross                            |                          |  |  |  |
|                        |                    |                                |                                  |                          |  |  |  |
|                        | Cost               | Gross                          | Gross                            | Fair Value               |  |  |  |
| Stocks                 | Cost<br>\$ 360,086 | Gross<br>Unrealized            | Gross<br>Unrealized              | Fair Value<br>\$ 361,895 |  |  |  |
| Stocks<br>Mutual Funds |                    | Gross<br>Unrealized<br>Gain    | Gross<br>Unrealized<br>Loss      |                          |  |  |  |
|                        | \$ 360,086         | Gross Unrealized Gain \$ 8,033 | Gross Unrealized Loss \$ (6,226) | \$ 361,895               |  |  |  |

Investment income (expense) are as follows for the years ended June 30:

|  | <br>2019                             | 2018                        |
|--|--------------------------------------|-----------------------------|
| Interest and dividends, from investments Investment expense Realized/unrealized gains(losses), net | \$<br>21,705 \$<br>(9,838)<br>17,539 | 16,124<br>(2,759)<br>53,446 |
|  | \$<br>29,406 \$                      | 66,811                      |

#### NOTE 4: FAIR VALUE MEASUREMENTS OF INVESTMENTS

The Fair Value Measurements Topic of FASB Codification establishes a framework for measuring fair value under accounting principles generally accepted in the United States of America. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under the Fair Value Measurements Topic are described below:

Level 1 – Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Association has the ability to access.

Level 2 – Inputs to the valuation methodology include: quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value of measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2019 and 2018.

The methods described above may produce a fair value calculation that may not be as indicative of net realizable value or reflective of future fair values. Furthermore, while the Mission believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### NOTE 4: FAIR VALUE MEASUREMENTS OF INVESTMENTS

The following table presents assets measured at fair value on a recurring basis, at June 30, 2019:

|                                 | _ Fair V | ′alue                   | N  | uoted Prices<br>in Active<br>Markets for<br>entical Assets<br>(Level 1) | Significant Other<br>Observable<br>Inputs<br>(Level 2) |             | Significant<br>Unobservable<br>Inputs<br>(Level 3) |             |
|---------------------------------|----------|-------------------------|----|---|--|-------------|--|-------------|
| Stocks<br>Mutual funds<br>Other | 39       | 4,317<br>3,232<br>5,210 | \$ | 904,317<br>393,232<br>15,210  | \$   | -<br>-<br>- | \$   | -<br>-<br>- |
|                                 | \$ 1,312 | 2,759                   | \$ | 1,312,759   | \$   | -           | \$   | -           |

The following table presents assets measured at fair value on a recurring basis, at June 30, 2018:

|                                 |    |                             | uoted Prices<br>in Active<br>Markets for<br>entical Assets | Significant Other<br>Observable<br>Inputs |    | Significant<br>Unobservable<br>Inputs |    |             |  |
|---------------------------------|----|-----------------------------|--|---|----|---------------------------------------|----|-------------|--|
| _                               |    | Fair Value                  |  | (Level 1)                                 |    | (Level 2)                             |    | (Level 3)   |  |
| Stocks<br>Mutual funds<br>Other | \$ | 361,895<br>410,512<br>6,511 | \$   | 361,895<br>410,512<br>6,511               | \$ | -<br>-<br>-                           | \$ | -<br>-<br>- |  |
|                                 | \$ | 778,918                     | \$   | 778,918                                   | \$ | -                                     | \$ |             |  |

#### NOTE 5: PROPERTY AND EQUIPMENT:

Property and equipment consist of the following as of June 30, 2019:

|   | Purchased |   | Donated                        |    | Total   |
|---|-----------|---|--------------------------------|----|---|
| Land Buildings and improvements Furniture and fixtures Vehicles Equipment | \$        | 104,000<br>3,132,739<br>77,906<br>76,284<br>268,860 | \$<br>4,648<br>20,443<br>6,702 | \$ | 104,000<br>3,132,739<br>82,554<br>96,727<br>275,562 |
|   |           | 3,659,789   | 31,793                         |    | 3,691,582   |
| Less accumulated depreciation   |           | 1,523,099   | 18,407                         |    | 1,541,506   |
|   | \$        | 2,136,690   | \$<br>13,386                   | \$ | 2,150,076   |

Depreciation expense for the year ended June 30, 2019 was \$116,994 and is included in the statement of functional expenses.

Property and equipment consist of the following as of June 30, 2018:

|   | Purchased |   | Donated                        |    | Total   |
|---|-----------|---|--------------------------------|----|---|
| Land Buildings and improvements Furniture and fixtures Vehicles Equipment | \$        | 104,000<br>3,124,739<br>75,857<br>40,694<br>235,448 | \$<br>4,648<br>14,019<br>6,702 | \$ | 104,000<br>3,124,739<br>80,505<br>54,713<br>242,150 |
| Less accumulated depreciation   |           | 3,580,738<br>1,412,051                              | 25,369<br>15,139               |    | 3,606,107<br>1,427,190                              |
|   | \$        | 2,168,687   | \$<br>10,230                   | \$ | 2,178,917   |

Depreciation expense for the year ended June 30, 2018 was \$113,638 and is included in the statement of functional expenses.

#### NOTE 6: NOTES RECEIVABLE:

In June of 2018, the Mission sold the property previously intended for use as a recovery center for cash and the Mission extended the buyer credit in the form of a \$400,000 note receivable. The note is secured by the deed of trust and bears an interest rate of 5% per annum. Interest only payments are due monthly with principal payments of \$50,000 due every December. The balance due on the note receivable as of June 30, 2019 and 2018 are \$374,894 and \$400,000, respectively. The remaining principal, and any unpaid accrued interest are due June 2023.

#### NOTE 7: IN-KIND CONTRIBUTIONS:

In-kind contributions consist of donated material goods and totaled \$1,570,239 and \$1,267,620 for the years ending June 30, 2019 and 2018, respectively.

#### NOTE 8: RETIREMENT PLAN

The Mission maintains a 403(b) plan for all eligible employees. The Mission makes a discretionary matching contribution on behalf of the participating employees for up to \$5,000 per year per employee for the years ended June 30, 2019 and 2018. The Mission's matching contributions under the Plan amounted to \$64,558 and \$69,405 for the years ended June 30, 2019 and 2018, respectively, and are included in employee benefits on the statement of functional expenses.

#### NOTE 9: RISKS AND UNCERTAINTIES:

The Mission invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect account balances and the amounts reported in the statement of financial position.